

WHAT IS INCLUDED IN AN OPERATIONAL ASSESSMENT

- An assessment can be comprehensive (covering all areas listed below), or **focused on selected areas**.
- Evaluate practice productivity
- Financial review
- Evaluate billing and collection policies
- Review fee structure
- Compliance review
- Analyze accounts receivable levels
- Evaluate marketing and expansion plans
- Assist in HMO/PPO contract negotiations
- Personnel management review
- Staffing
- Assist in physician contract negotiations
- Evaluate logistical and operational aspects for improved profitability
- Patient Satisfaction Survey

OUR SERVICES INCLUDE;

- HIPAA Assessments
- Billing Assessment
- Follow-up / Rejections Collection
- Business Consulting
- Practice Startups

InterMedCorp

17940 Farmington Rd

Suite 240

Livonia, MI 48152

Phone (734) 427-0507

Fax (734) 427-0363

www.InterMedCorp.com



MEDICAL GROUP MANAGEMENT SERVICES

LET US CONCENTRATE OF YOUR OFFICE SO YOU CAN PRACTICE MEDICINE.



IMPROVEMENTS ON YOUR PRACTICE OPERATIONS

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Suite 240
Livonia, MI 48152
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Fax (734) 427-0363

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With the complexity of today's medical environment, you can't afford to be uninformed of these rapid changes. At InterMedCorp, Inc. we offer a variety of services to assist you in making the most of your practice.

Topics can include:

- How to Set Physician's Fees
- Starting A New Practice
- How to Market a Doctor's Practice
- Revenue Profit Analysis
- Medical Practice Assessments
- Compliance Issues
- Evaluation & Management Documentation Review
- How to Evaluate Managed Care Contacts
- Financial Aspects of Physician Contractual Arrangements
- How to Manage Physician Accounts Receivable
- How to distribute physician compensation
- New Business Opportunities

WHAT IS AN OPERATIONAL ASSESSMENT?

The IMC Practice Operational Assessment is designed to respond directly to a practice's specific needs and objectives. Frequently, a practice management survey begins with a detailed analysis of data provided by the practice, followed by a consultant's on-site observation of the practice in action. What is done is based on the practice's goals.

The operation's efficiency is often based on the office and management systems, which are the backbone of a practice's operations. As third-party payors, regulators, and internal business goals place heavier demands on a practice's staff, effective systems are essential. IMC staff will perform a detailed analysis of practice needs and make specific recommendations, then be available to guide implementation of computer, scheduling, telephone, financial, record-keeping systems and other areas addressed in the assessment report.

The assessment will include a determination of new practice opportunities - both internally generated and those available in your community.

WHY DO AN OPERATIONAL ASSESSMENT?

The general reasons for assessing the medical practice are:

- Concern over profitability
- The need for growth without redundancy
- To prepare the practice for future sale

To fine tune the performance of the practice to prepare for new physicians

The assessment covers both the patient care processing and the financial operations. Consequently, a consultant with the knowledge and skill-set encompassing medical and finance, are necessary for optimum results.

INTERIM MANAGEMENT

When the need for some additional support arises, InterMedCorp has experienced help readily available. With the knowledge of a variety of systems and technology solutions, our staff is available to work with you on both short- and long-term projects, providing you with the necessary level of assistance needed. Each Management engagement/project is designed to meet your individual needs.

Our experienced staff will provide oversight of operations from minimum intervention to full responsibility for all business functions. We will provide management to ensure that the daily functions of the department are operating efficiently. We will identify areas that require attention either immediately or long term, and provide feedback to appropriate administration on these items.